

**Green Fleet Intralogistics – Our Solution For Your Business**

**Jungheinrich UK Ltd**

Ben Creighton - Area Sales Manager

Li Chung – Financial Business Support Manager



# Brief Introduction to Jungheinrich AG

- Founded in 1953 Headquarters Hamburg, Germany.
- 2018 Euros 3.8 Billion turnover.
- 8 manufacturing facilities Germany and 2 China.
- Direct sales operating in 40 countries with 18,000 employees.
- Operating in the UK logistics industry since 1963.
- Manufactured 121,000 MHE units in 2018, 97% electric MHE.
- PAS 99 – Integrated Management Systems.



## Financial Business Support Manager – Li Chung

- JFS UK Ltd incorporated in 2007.
- Wholly owned subsidiary of Jungheinrich AG.
- Sister company to Jungheinrich UK Ltd.
- 17,000 Individual assets under contract across 1200 customers.
- Total capital value of over £270 million.
- JFS Contract Hire = 1 – 10 years.
- Full Maintenance Contract.
- One point of contact.
- Hire Purchase option available, via our selected 3<sup>rd</sup> party partners.



## Successfully Implemented Jungheinrich Green Fleets 2018

- Global MHE Gas / Diesel market in 2007 = 45% / 2018 = 37%.
- Largest Online Retailer – World Largest Li-ion order 1000 Li-ion Fleet EU.
- Pepsi Co – 116 Li-ion Green fleet.
- Heineken – 68 Li-ion Green fleet.
- Landmark Global – 9 Li-ion Green fleet.
- Li-ion ultrafast charging times 80 Volt = 53 mins 50% / 105 mins – 100%
- Zero maintenance. Zero Gassing.
- 3 life spans compared to lead acid. 1300 charges / 6000 charges.
- Unique Jungheinrich Truck, Battery, Charger combination.
- Major organisations are adopting Li-ion technology from Jungheinrich.



## Summary - Intralogistics Solutions For CVP Members

- Li – ion Tow Tractors, Li – ion Electric Counterbalance, Luneburg Special Build.
- Li-ion across 97% of our product range.
- Jungheinrich are leading electric powered MHE in the Logistics industry.
- Benefits are clear using high density power in MHE equipment.
- Jungheinrich R&D - Power Wall Development – Life after Intralogistics.
- Jungheinrich Environmental Commendation ISO 14040 Report.



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