

Action for Cleaner Air Heathrow CVP Seminar

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Mike Potter
Ellie Vujasevic
John McNally

What we do

Our Customers say.....

We **want** to use electric vehicles



We use EVs

Our mission:

To help businesses and individuals make a successful transition to electric vehicles.

We are your partner on the road to zero emissions

Our Story

1994

Mike Potter Set up business, 1996 secured 3000 vehicle disposal contract with Lex Vehicle Leasing and Adam Kemp joined. Contract hire broker business started 1998.



2008

The first steps on our electric vehicle journey come when we fund the Tesla Roadster, famously seen on BBC Top Gear. We build on this over the next few years, acquiring Nissan Leaf and eNV200 vehicles providing rental solutions to B2B clients.



2016

DriveElectric brand introduced as we now work with many non-fleet customers. We're working on "Electric Nation" – Europe's largest smart charging project Demand is now growing for longer term leasing solutions, we begin offering own book leasing solutions using the DriveElectric brand.



Adopting electric vehicles

Survey Results – Fleet Managers' Concerns



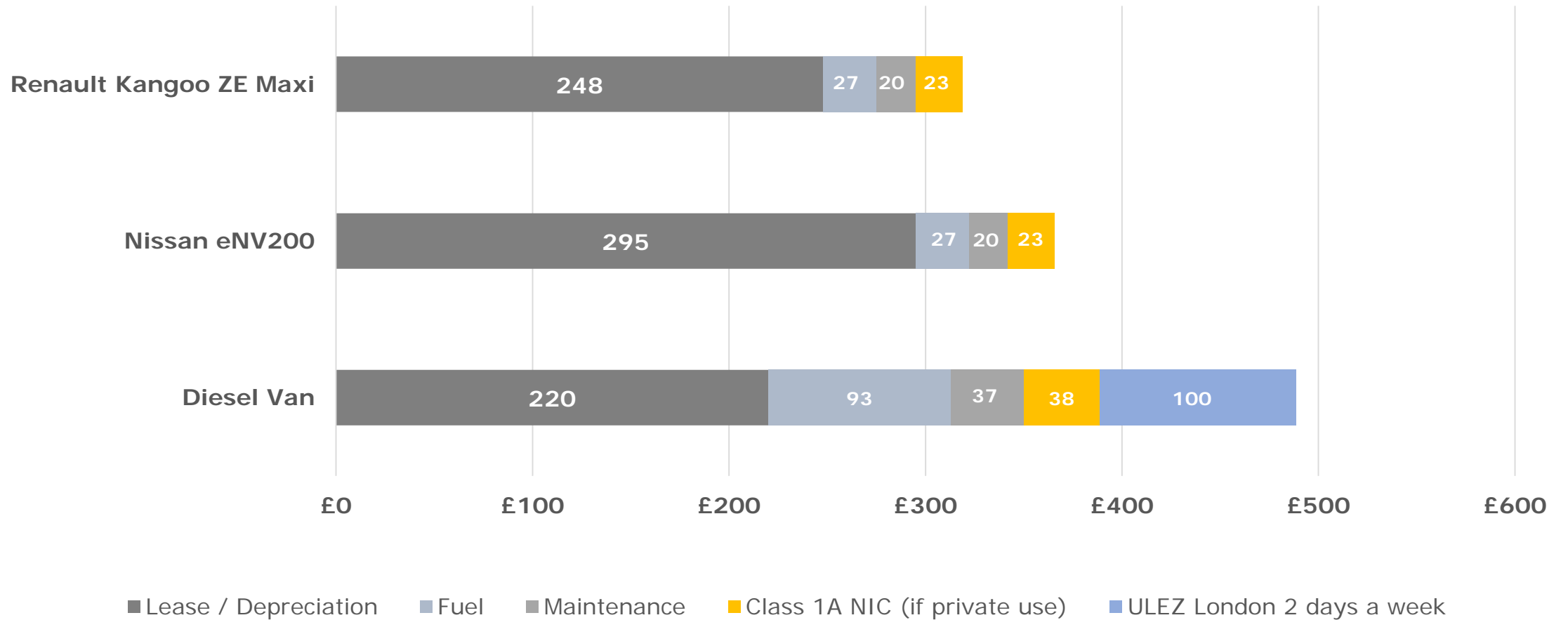
Savings

How much will we save?

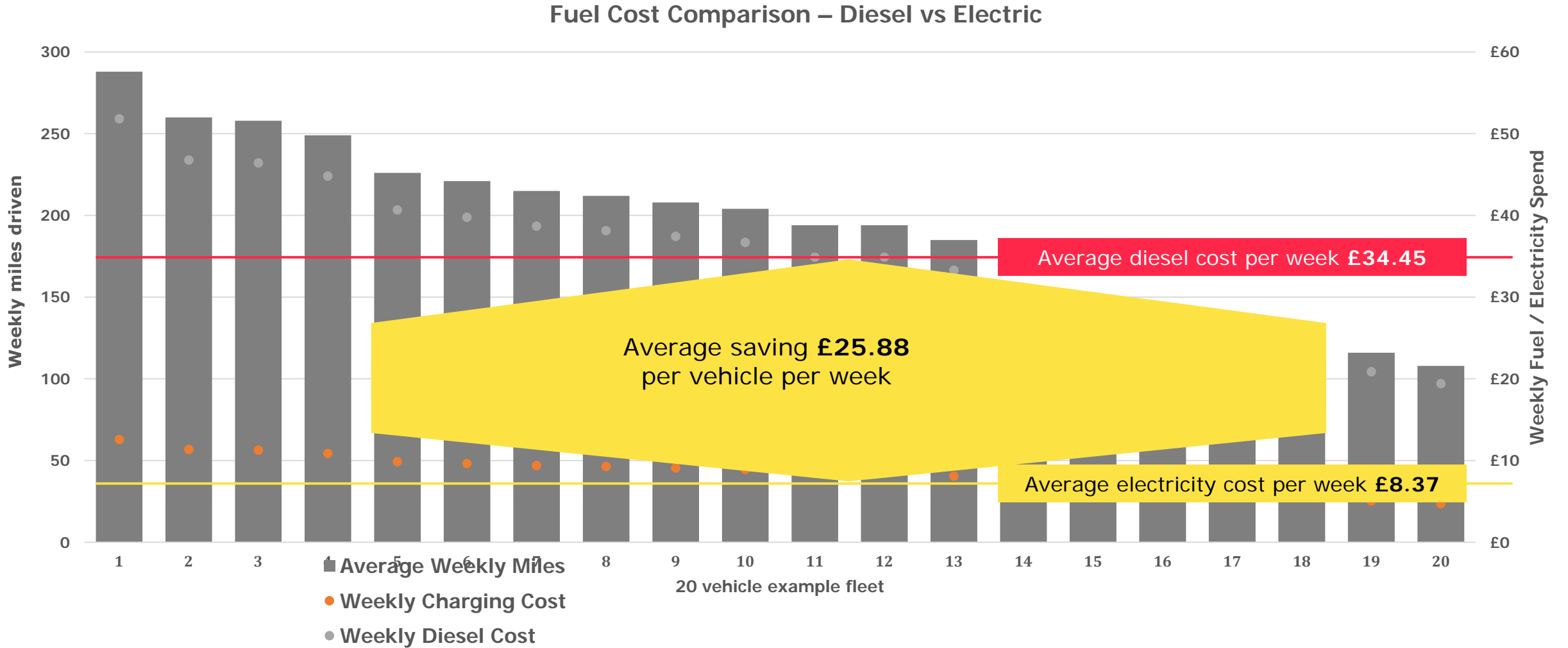


Vans – Whole life cost comparison

Diesel vs Electric (48 months, 8,000 miles per annum)



Fuel Savings – fleet analysis

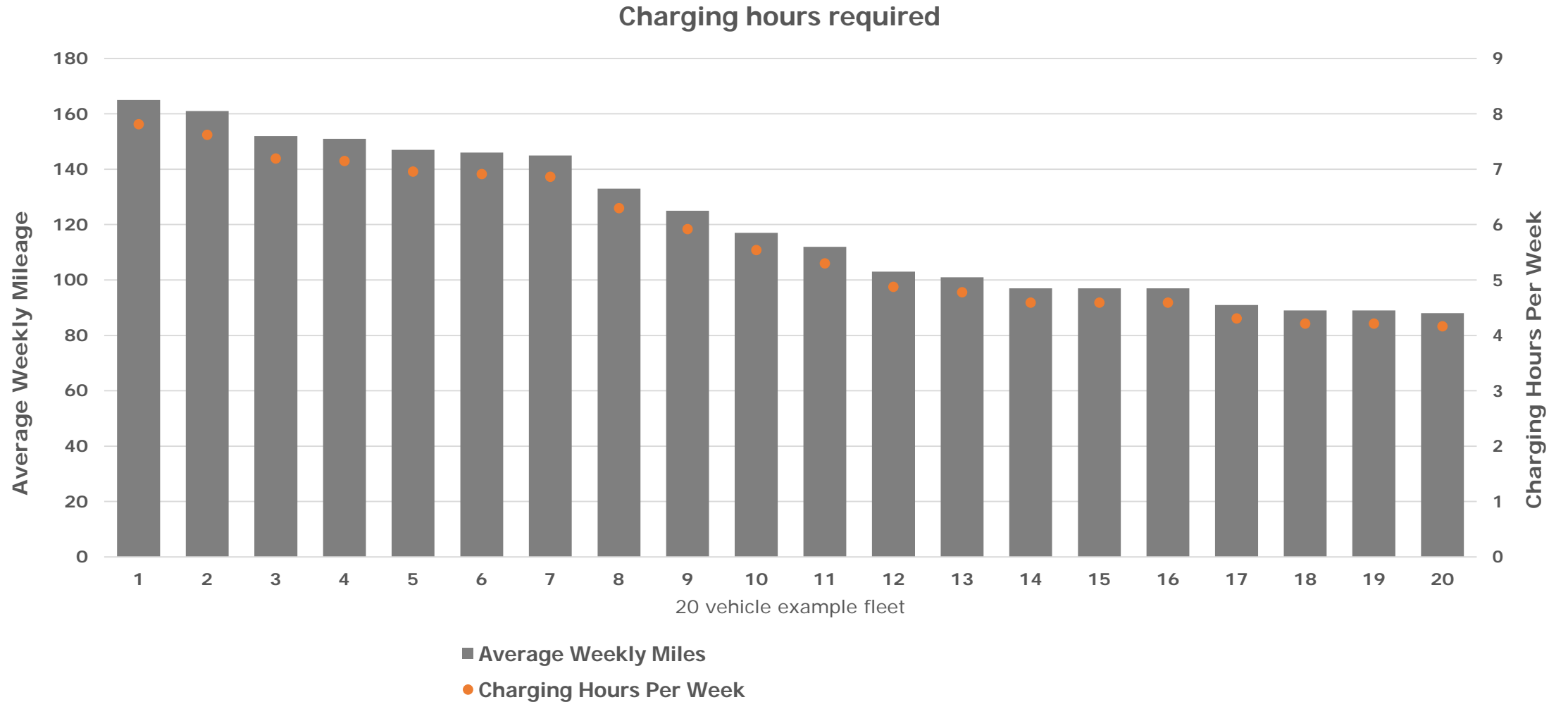


Charging

How does charging work?



Electric fleet charging profile



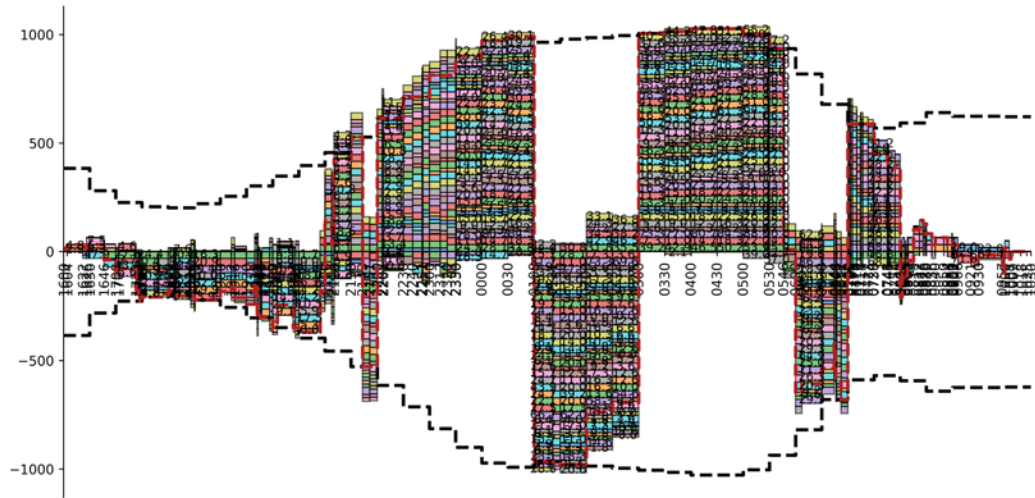
Energy Technology

We are more than a leasing company



Crowd Charge Technology

- Making charging work in harmony with the electricity grid
- Cheaper greener electricity just by using flexibility
- World leaders in V2G technology
- Projects in UK including largest domestic smart charging project
- Working in Japan, Hong Kong, Thailand, USA, India, UAE
- Great application for workplace groups of chargers



Our Work at Heathrow

Our customers at Heathrow

dnata



Our customers at Heathrow

ferrovial
agroman



Our customers at Heathrow





Questions?