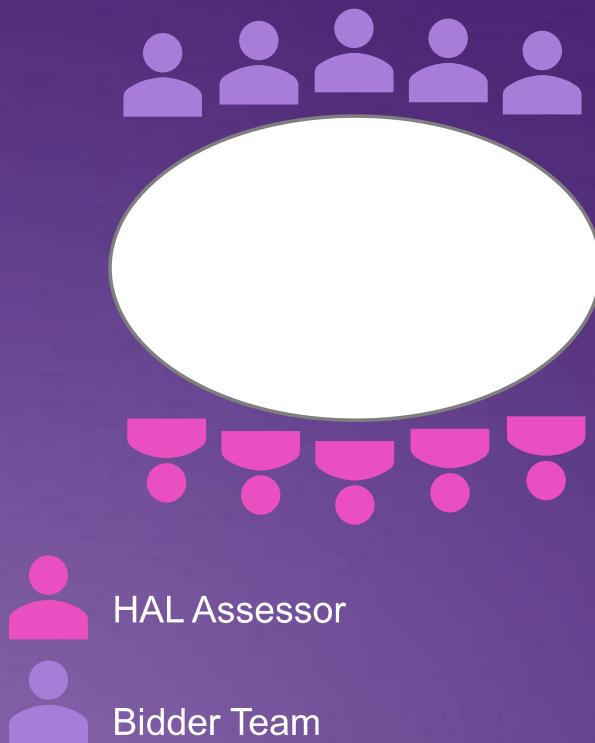


## Behavioural Presentation

This assessment form is designed to enable Heathrow to engage with the bidder team and assess their understanding and approach. Bidders prepare slides, which they share with Heathrow in advance. The session includes a presentation, followed by a discussion, a Q&A session, and a final 'round-up' by the Bidder.



NOTE: Three HAL Assessors as a minimum in each exercise

### Presentation Timetable (1 hr 30 mins)

Introduction  
(10 mins)

Bidder presentation  
(15 mins)

Interactive discussion between bidder and HAL  
(30 mins)

Heathrow Q&A to ask bidder questions  
(20 mins)

Bidder Q&A and Final Summary  
(15 mins)

Wash up